

#### **Bertrams at a glance**



<ul><li>History</li></ul>	1894	Foundation of Bertrams Ltd. as a stove pipe manufacturer
BCPL	1999	M.B.O. (management-buyout), continuing the activities of
		Bertrams Ltd. in the field of chemical plants

BCN 2011 Opening of Beijing office

BCT 2016 Manufacturing site, Taicang

Asset
Net Equity > CHF 11 Mio.

Annual business approx. CHF 50 Mio.

Head office
 Muttenz , Switzerland

Workforce approx. 100 employees

■ Certification ISO 9001 since 2001







#### Services and activities - Chlor/Alkali industry

- Feasibility study including lab test
- Basic engineering
- Detail engineering
- Plant construction
  - Engineering
  - Supply of key components
  - Turn-key installations or skid unit
- Field services (check of assembly, commissioning, start-up)
- Customer Service
  - Optimization of operation
  - Spare part business
  - Revamping









#### **Scope of products - Chlor/Alkali industry**



**Cloro**Sur

- Evaporation plants (MEV) 32 50% NaOH / KOH
- High concentration plants (50% to anhydrous)
- Flakers for production of caustic flakes
- Prilling plants
- Carbonation plants (K<sub>2</sub>CO<sub>3</sub> / Na<sub>2</sub>CO<sub>3</sub> )
- Calcium chloride production plants (CaCl<sub>2</sub>)
- Sulphuric acid concentration unit for chlorine drying application





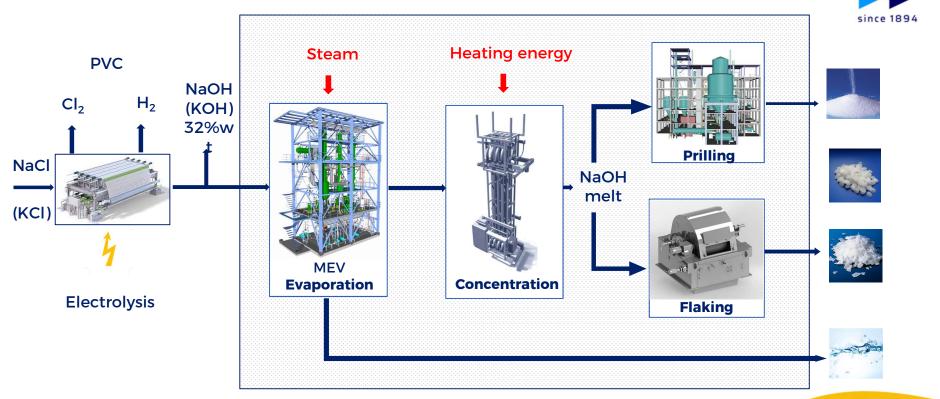








#### **BCPL** 's Field of expertise - Chlor/Alkali industry





#### **BERTRAMS Worldwide**



#### **More than**

#### 600 reference plants in 82 countries

- 290 evaporation plants (>10 above 1000 tpd)
- 317 concentration plants

#### **Market Share**

Approx. 70 % - CEU

80 % -

**CFU** 

Over 27 million tonnes installed capacities



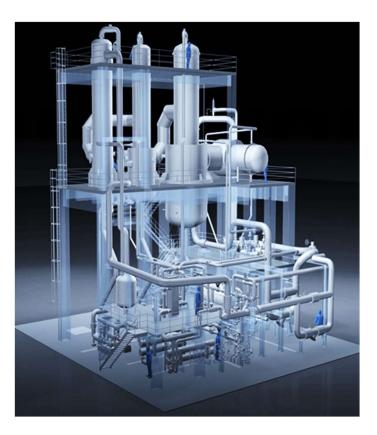


# **Caustic Evaporation Technology**



#### **Evaporation plants (MEV)**





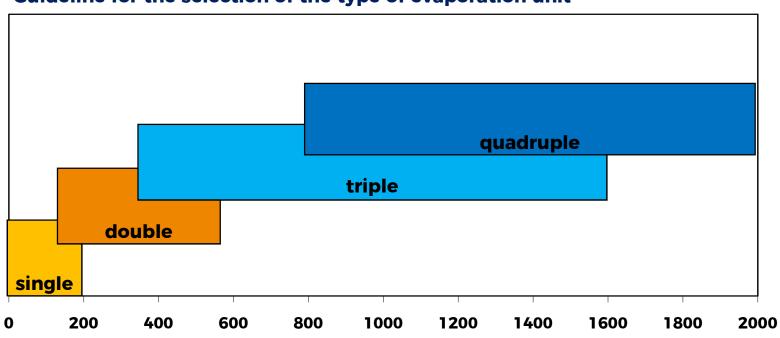
- Concentration of NaOH / KOH membrane solution from 32% wt. to 50% wt.
- Capacity from 15 to 2,500 tonnes per day as 100% NaOH
- Based on single or multiple effect falling-film technology
- Design with optimization of:
  - Investment
  - Energy consumption
- Recovery of condensate for further use in electrolysis plant



#### **Evaporation plants (MEV)**



#### Guideline for the selection of the type of evaporation unit

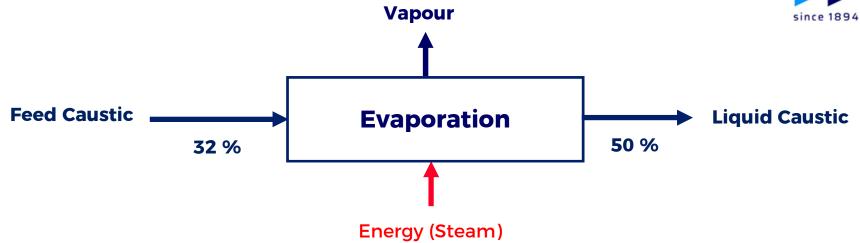


Plant Capacity [tpd]



#### **Evaporation plants (MEV)**



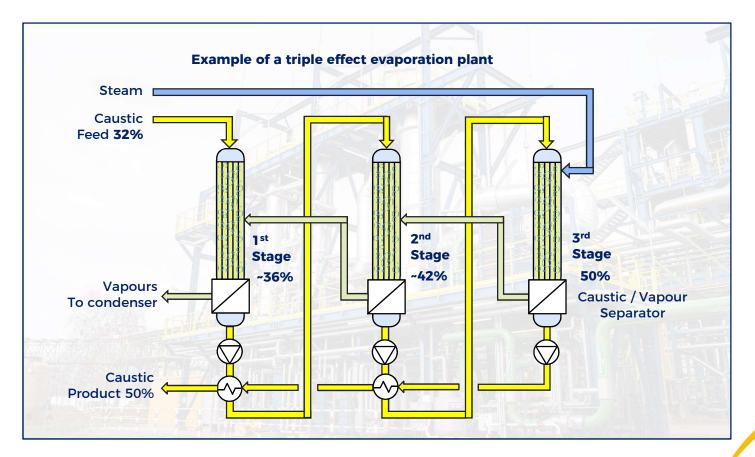


	Steam consumption*	CO2 emission*
Single effect	1500	220
Double effect	<b>7</b> 50	120
Triple effect	500	80
Quadruple effect	390	65

\* kg/ton of NaOH 100% CloroSur

#### **Multiple effect caustic evaporation**









#### **Benefices of multiple effects: Case study**

Bertans

- NaOH evaporation plant (32% to 50%)
- Capacity : 300TPD as NaOH 100%
- Operating cost:
  - 2 stage plant (750kg steam / ton NaOH 100%)
  - $\rightarrow$  0.75 t x 40\$\* x 300t x 340days = 3.060.000\$ / year
  - 3 stage plant (500kg steam / ton NaOH 100%)
  - $\rightarrow$  0.5 t x 40\$\* x 300t x 340days = 2.040.000\$ / year

Saving in steam consumption = 1'020.000\$ / year

Higher CAPEX but R.O.I. below 1 year



<sup>\*</sup> Basis : Steam price : 40\$ per ton

#### **Bertrams Falling-film evaporator**





- One pass through mode" falling film evaporator
- Own technology developed and optimised by Bertrams
- Field proven, considered as Best Available Technology (BAT)
- Long life corrosion resistant materials (SS, Ni)
- Design allowing minimum turndown ratio
- Multiple effects (up to 4-stage) to minimize energy consumption



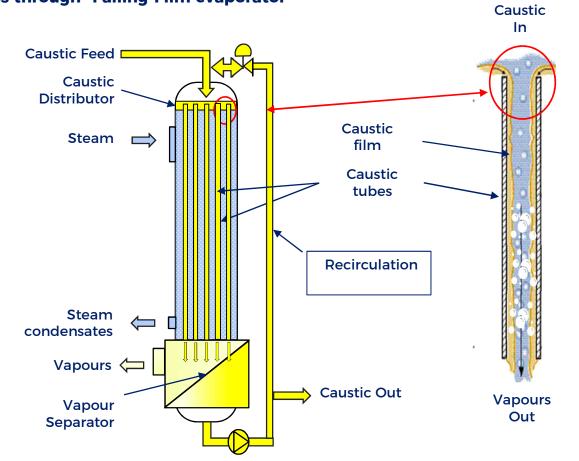


#### Bertrams "One pass through" Falling-Film evaporator





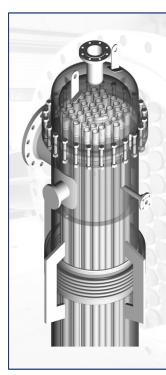




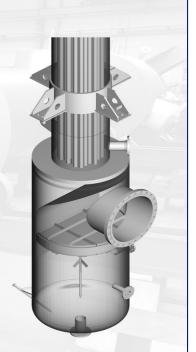
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#### **Bertrams Falling-Film evaporator key specifications**





- Stable and uniform film independent from plant load
- Even distribution of the incoming vapours
- "Heavy duty" design with thicker tubes compared to other technologies (i.e. plates)
- Integrated vapour separator for compactness
- Equipped with demister for an efficient vapour separation and minimum caustic loss





#### **Bertrams Heat Recovery**





Shell & tube type caustic preheater



Becorex heat exchanger

#### **Caustic Heat Exchangers**

- Up to 150..155°C:Plate type with gaskets
- Above 155°C:
   Double Tube Type (Becorex)
   Shell & Tube type



#### **Safety & safeguards**



#### **Engineering phase**

- HAZOP review
- Safety instruments (PSV)
- Interlock list

#### Plant

- Eyes and safety showers
- Protection housing for PHEs
- Splash guard protection on non insulated flanges



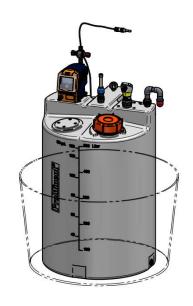




#### **Safety & safeguards**

### since 1894

**Corrosion inhibitor dosing unit** to improve lifetime and product quality







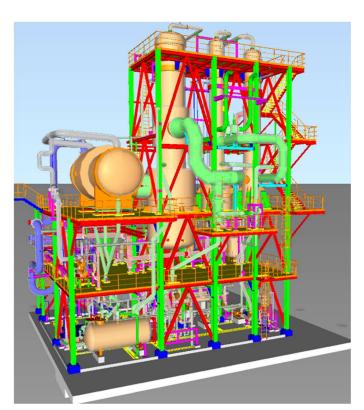


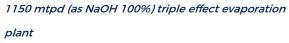




800 mtpd (as NaOH 100%) triple effect evaporation plant



















486 mtpd (as NaOH 100%) triple effect evaporation plant















## **Caustic Concentration and Flaking Technology**

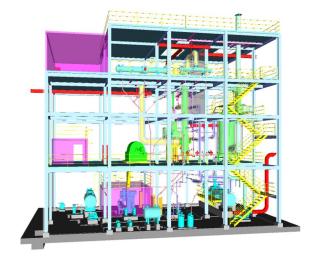


#### **Concentration plant**



- Concentration of NaOH up to 99% wt. or KOH up to 90-95% wt.
- Single or multiple stage design based on:
  - Targeted capacity
  - Energy cost
- Heat transfer medium required (molten salt or thermal fluids)
- Heating in operation can be done with fuel such as natural gas,
   fuel oil, diesel or hydrogen from the electrolyzer
- Combined system with evaporation plant for optimal energy recovery (feed 32% NaOH)

More than 315 concentration plants supplied worldwide





#### **Final Falling Film Concentrator**

- Modular design
- Standard concentrator elements made of pure nickel
- Heated by thermal fluid (molten salt)
- Individual heating jacket expandable in all directions
  - no thermal stress
- Easy maintenance
- No pumping system to flaker (gravity flow)
- Operation under atmospheric pressure
  - Easy operation, reduced spillage
  - No air entering or leaking
- Special distribution system







#### **Flaking Unit**



### Result of years of research and development gained in the manufacture of more than 350 flakers

- Production of flakes at 55-60°C from melts (NaOH, KOH, Na2S and CaCl2)
- Special rotating cooling drum, cooled by cooling water in completely sealed system
- Rotation speed controlled by variable speed drive
- Dipping vat tiltable for full draining and easy maintenance
- Reliable design of the scraping device
- Standardized machine





#### **BERTRAMS**: Your partner in caustic concentration





- Proven and reliable technology
- 75 years of track record
- More than 300 reference plants worlwide
- Market leader and benchmark in the caustic technology



#### **BERTRAMS - selected references**



























































